

Oak View Bankshares, Inc.

(OTCPK:OAKV)

Company Overview Presentation

December 2024

Cautionary Note Regarding Forward-Looking Statements

Any statements in this presentation about expectations, beliefs, plans, objectives, assumptions or future events or performance are not historical facts and are forward-looking statements. These statements are often, but not always, made through the use of words or phrases such as "may," "should," "could," "would," "predict," "potential," "believe," "likely," "expect," "anticipate," "seek," "estimate," "intend," "plan," "project" and similar expressions. Accordingly, these statements involve estimates, assumptions, and uncertainties, and actual results may differ materially from those expressed in such statements. The following factors could cause the Company's actual results to differ materially from those projected in the forward-looking statements made in this document: changes in assumptions underlying the establishment of allowances for credit losses, and other estimates; the risks of changes in interest rates on levels, composition and costs of deposits, loan demand, and the values and liquidity of loan collateral, securities, and interest sensitive assets and liabilities; the effects of future economic, business and market conditions; legislative and regulatory changes, including changes in banking, securities, and tax laws and regulations and their application by our regulators; the Company's ability to maintain adequate liquidity by retaining deposit customers and secondary funding sources, especially if the Company's or banking industry's reputation becomes damaged; computer systems and infrastructure may be vulnerable to attacks by hackers or breached due to employee error, malfeasance, or other disruptions despite security measures implemented by the Company; risks inherent in making loans, such as repayment risks and fluctuating collateral values; governmental monetary and fiscal policies; changes in accounting policies, rules and practices; competition with other banks and financial institutions, and companies outside of the banking industry, including companies that have substantially greater access to capital and other resources; demand, development and acceptance of new products and services; problems with technology utilized by the Company; changing trends in customer profiles and behavior; success of acquisitions and operating initiatives, changes in business strategy or development of plans, and management of growth; reliance on senior management, including the ability to attract and retain key personnel; and inadequate design or circumvention of disclosure controls and procedures or internal controls. These factors could cause actual results or outcomes to differ materially from those expressed in any forward-looking statements made by the Company, and you should not place undue reliance on any such forward-looking statements. Any forward-looking statement speaks only as of the date on which it is made and the Company does not undertake any obligation to update any forward-looking statement or statements to reflect events or circumstances after the date on which such statement is made or to reflect the occurrence of unanticipated events. New factors emerge from time to time, and it is not possible for the Company to predict which will arise. In addition, the Company cannot assess the impact of each factor on the Company's business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.



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I. Company Overview



Company Highlights

Peer-leading Earnings Growth, Across Different Market Cycles

Oak View Bankshares, Inc. (the "Company") has grown earnings per share at a CAGR of 27% since 2014 (1), while peers (1, 2) have grown at 9% for the same period

Experienced Management Team

- Senior management team consists of 4 individuals that have decades of experience in community banking, particularly in the northern VA markets
- This team has a total of 48 years of experience working for Oak View National Bank (the "Bank") and 145 years of total banking experience (3)

Continued Franchise Expansion in Attractive Northern Virginia Markets

- Branches are located in the Washington-Arlington-Alexandria MSA which remains one of the fastest growing MSAs nationally
- Continued investment in local markets, with the Company's new Flint Hill branch opened on August 26, 2024 (4)

Consistently Profitable Institution

- Consistent earner with a net interest margin above 3.00% each of the past 10 years ^(1, 5); 3.02% for the quarter ended September 30, 2024 ⁽⁵⁾
- The Bank has maintained a stable efficiency ratio of below 75% since 2018 (1, 5); 60.1% for the guarter ended September 30, 2024 (5)
- Meaningful fee income generation with noninterest income / operating revenue of 8.2% for the quarter ended September 30, 2024 (5)
- Strong consolidated profitability, with ROAA of 0.89% and ROATCE of 16.0% for the quarter ended September 30, 2024 (6)

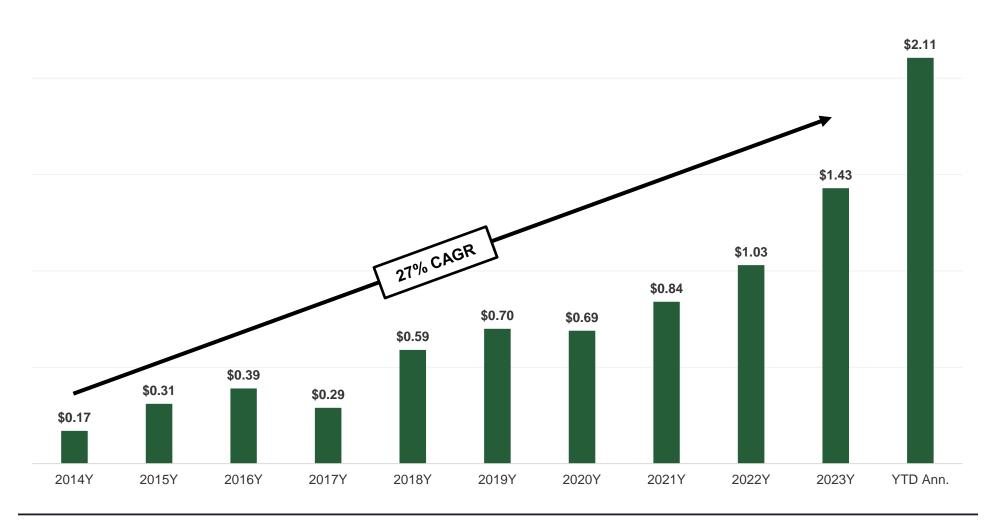
Outstanding Asset Quality

- Strong Assets and ample reserves, with Nonperforming Assets / Total Assets of 0.00% and LLR / Gross Loans of 0.93% for the quarter ended September 30, 2024 (5)
- Modest Net Chargeoffs, with the past five quarters at, or near, zero (5, 7)



EPS Growth Meaningfully Outpacing Peers

OAKV has grown EPS at a <u>CAGR of 27%</u> for the last ten years ⁽¹⁾. Over the same time frame, OAKV's peers have grown EPS at a CAGR of 9% ^(1, 2).





Oak View National Bank Overview

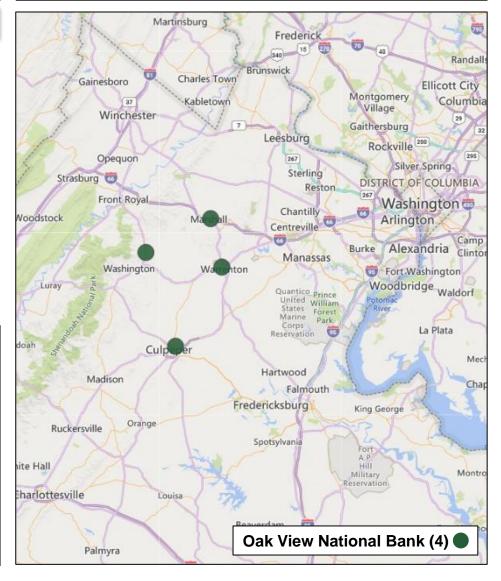
Corporate Overview

"Passionate Community Banking"

- Founded in 2009 and headquartered in Warrenton, Virginia
 - Operates 4 branches in the counties of Culpeper, Fauquier, and Rappahannock in Northern Virginia
- Oak View National Bank has a total of 61 full-time employees
- Oak View National Bank had insider ownership of 11.82% as of December 31, 2023
- Single bank holding company (Oak View Bankshares, Inc.) is 100% owner of one bank subsidiary, Oak View National Bank
- Oak View Bankshares, Inc. trades on the Over-The-Counter market as OTCPK:OAKV
- Oak View National Bank completed the formation of its holding company in Q4'21

(dollars shown in thousands)	ısands)		2020Y		2021Y		2022Y		2023Y	
Total Assets	\$	284,672	\$	345,127	\$	497,888	\$	599,874	\$	676,260
Total Loans	\$	245,760	\$	251,082	\$	273,583	\$	303,520	\$	322,311
Total Deposits	\$	239,878	\$	300,311	\$	427,685	\$	474,443	\$	569,697
Total Equity	\$	26,314	\$	28,632	\$	35,526	\$	45,743	\$	50,902
Loans / Deposits		102.45%		83.61%		63.97%		63.97%		56.58%
NPAs / Assets		0.01%		0.00%		0.00%		0.00%		0.00%
TCE / TA		9.24%		8.30%		7.14%		7.63%		7.53%
NIM (FTE)		3.13%		3.39%		3.21%		3.06%		3.03%
ROAA		0.71%		0.78%		0.87%		0.86%		0.99%
ROAE		8.02%		9.00%		10.25%		11.52%		13.08%

Franchise Map





Principal Markets Overview

County Market Highlights

Fauguier, VA

- Population of 75 thousand ^(1, 2) and expected to grow 2.1% through 2030 ⁽²⁾
- Fauquier County includes two Oak View National Bank branches
- Median household income for this county is \$115 thousand (1, 2) which is \$26 thousand higher than the Virginia average (1, 2)
- The county is well-known for its pristine countryside, international equestrian industry, over 32 Vineyards, Breweries, & Cideries, and quaint small towns (3)
- Fauguier is a bedroom community to the Washington, D.C. metro area
- The county is largely supported by government, professional services, health care, and retail trade industries
- Area provides a unique blend of tradition and progressive development, successfully blending a growing and dynamic economy with its peaceful quality of life
- Unemployment in the county sits at 2.6% ⁽⁴⁾, which is 1.6% below the national average ⁽⁴⁾

Culpeper, VA

- Population of 55 thousand ^(1, 2) and expected to grow 7.3% through 2030 ⁽²⁾
- Culpeper County includes one Oak View National Bank branches
- Median household income for this county is \$103 thousand (1, 2) which is \$14 thousand higher than the Virginia average (1, 2)
- Unemployment in the county sits at 2.8% ⁽⁴⁾, which is 1.4% below the national average ⁽⁴⁾
- Centrally located between Washington, D.C. to the north and Charlottesville to the south, the area offers outstanding outdoor adventures, a well-preserved historic downtown, and beautiful Virginia countryside (5)
- Key industries to the area's economic success include automotive components, composite materials, technology, data centers, and telecommunications (6)
- Was ranked as the "Prettiest Town" in Virginia in 2018 according to ArchitecturalDigest.com (7)

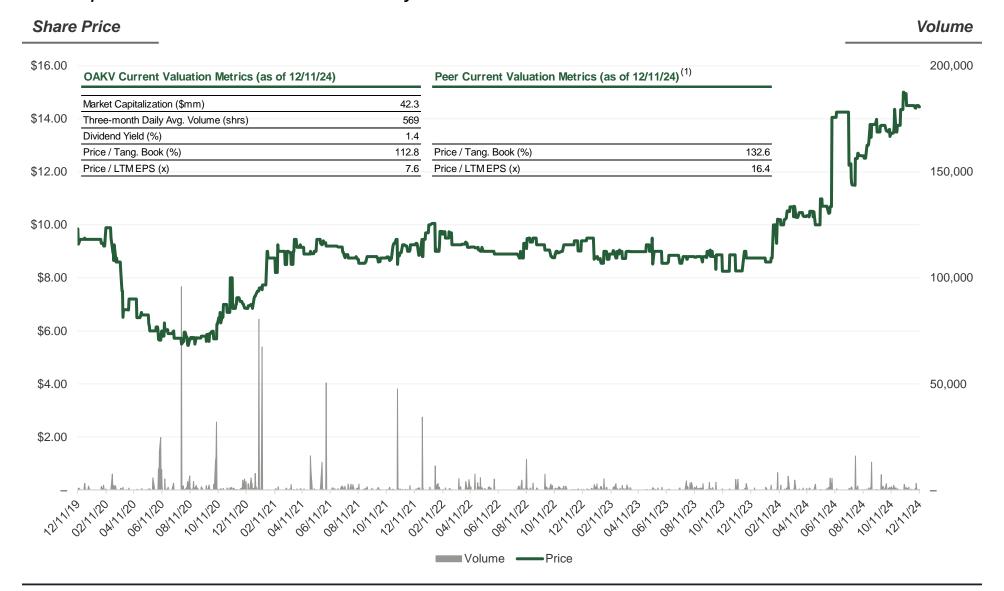






OAKV Stock Price Performance

Stock price and volume for the last five years.





Experienced Management Team

Michael A. Ewing – Chairman & Chief Executive Officer

Mr. Ewing has served as Chief Executive Officer and Director of the Bank since 2009. Mr. Ewing has served as Chairman since August 2021. Mr. Ewing was Executive Vice President and Senior Credit Officer of Marshall National Bank and Trust Company ("Marshall National Bank") in Marshall, Virginia from 1991 to 1999. In 1999, he was recruited by F&M National Corporation as President and Chief Executive Officer to reengineer one of its affiliate banks, F&M Bank-West Virginia. Mr. Ewing returned to Marshall National Bank in 2003 as President and Chief Executive Officer and served in that position until 2006.

Kevin A. Lee - President & Chief Credit Officer

Mr. Lee serves as President, Chief Credit Officer and director of the Bank and is a seasoned bank executive with considerable expertise in the lending area of the Bank. From 1993 to 1999, Mr. Lee was Commercial Loan Officer of Marshall National Bank. In 1999, he was named Senior Vice President and Senior Credit Officer and was promoted to Executive Vice President and Senior Credit Officer thereafter. When Marshall National Bank merged with PNC Bank, Mr. Lee became a Vice President of Business Banking of PNC Bank where he served until he joined the Bank in 2008.

Tammy P. Frazier - Executive Vice President & Chief Financial Officer

Ms. Frazier was appointed Executive Vice President and Chief Financial Officer of the Bank in 2021. Prior to joining the Bank, she was Senior Vice President and Controller of The Fauquier Bank from 2019 to 2021 and Vice President and Controller of The Fauquier Bank from 2017 to 2019. Prior to that, Ms. Frazier served as Chief Accounting Officer and Controller of Middleburg Bank from 2013 to 2017 and Vice President of Enterprise Risk Management from 2011 to 2013, and as a manager at the accounting firm of Yount, Hyde & Barbour, P.C. from 1995 to 2011.

Colin D. Borgstrom - Executive Vice President & Chief Operations Officer

Mr. Borgstrom was appointed Executive Vice President and Chief Operations Officer of the Bank in 2021 and was Executive Vice President of Operations from 2018 to 2021, having started with the Bank in 2009. Prior to joining the Bank, he held several officer positions with Marshall National Bank from 2001 to 2008 and through its merger into PNC Bank. He began his banking career with George Mason Bank in 1996 and became a bank officer with its successor, United Bank, in 1998.

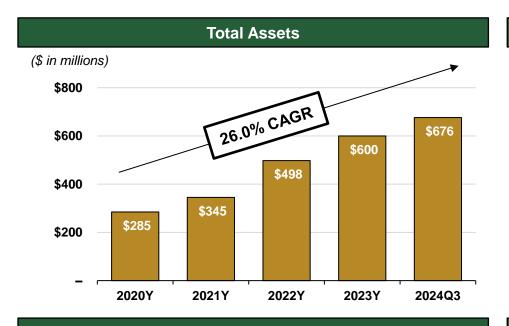


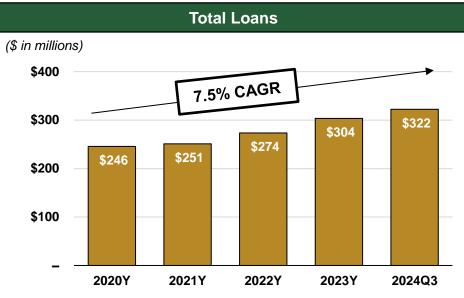
Source: Company documents

II. Asset Highlights



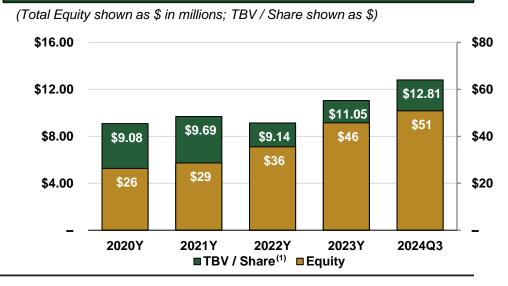
Measured Balance Sheet Growth





Total Equity

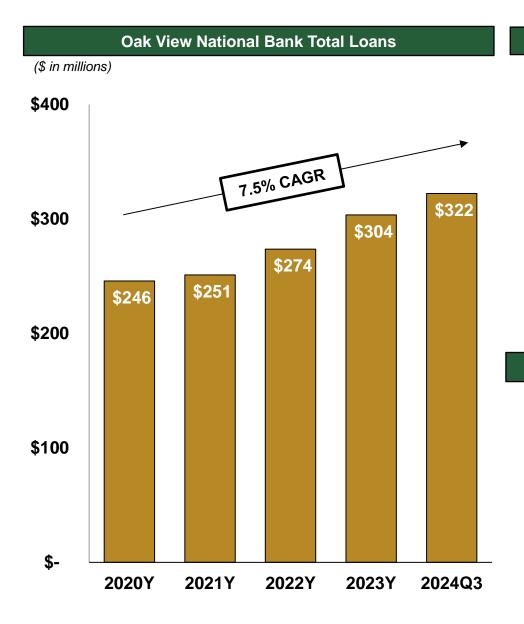
Total Deposits (\$ in millions) \$800 25.9% CAGR \$600 \$570 \$474 \$400 \$428 \$300 \$200 \$240 2020Y 2021Y 2022Y 2023Y 2024Q3



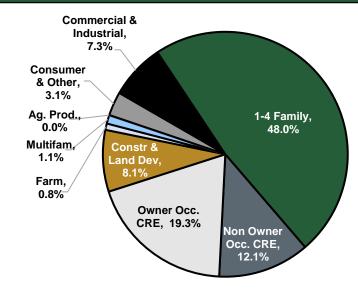


Source: S&P Capital IQ Pro

Loan Portfolio Diversification & Growth



9/30/24 Bank Loan Composition - Regulatory Classification



9/30/24 Bank Regulatory Loan Composition (in \$000s)

	Balance (\$000)	As % of Tier 1 + LLR
1-4 Family Residential	\$154,846	277.8
Non-Owner Occupied CRE	38,998	70.0
Owner Occupied CRE	62,091	111.4
Commercial & Industrial	23,603	42.3
Construction & Land Development	26,239	47.1
Multifamily	3,574	6.4
Consumer	7,058	12.7
Farm Loans	2,709	4.9
Ag Prod	145	0.3
Other Loans	3,048	5.5
Total Loans	\$322,311	
Total Non-owner-occupied CRE (1)	\$68,811	123.4
Tier 1 Capital - Existing	\$52,736	\$52,736
Reserves	3,013	\$3,013
T1 + LLR	\$55,749	\$55,749



Source: S&P Capital IQ Pro

Historical Bank Loan Composition & Yields

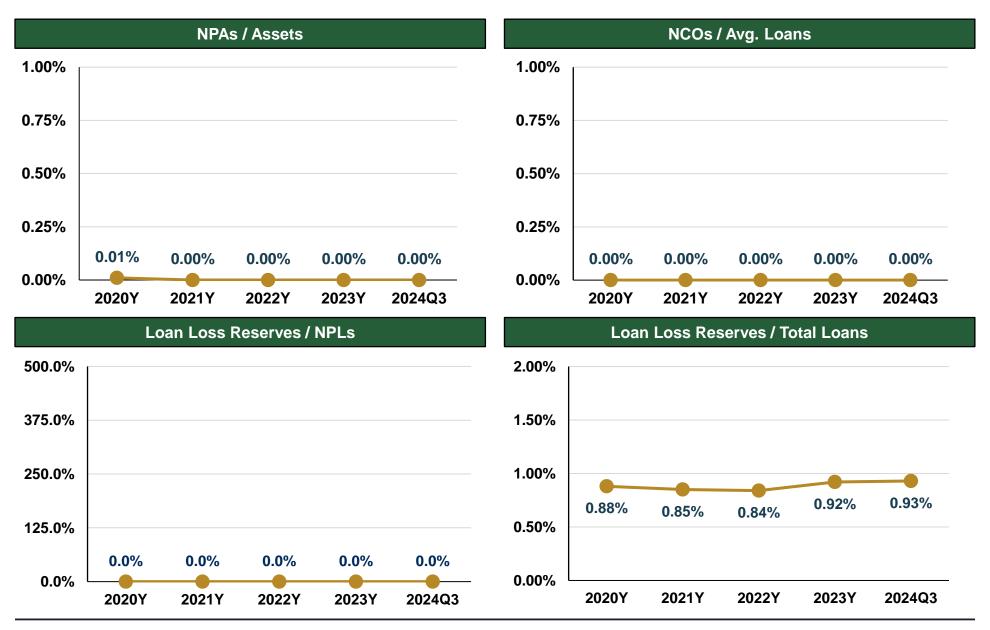
(\$ in thousands)

		Oak Vie	w National E	ank Loan	Compositio	n Since 202	20			
	2020	Υ	2021	Υ	2022	2Y	2023	SY	2024Q3	
Loan Composition	Balance	% of Total	Balance	% of Total	Balance	% of Total	Balance	% of Total	Balance	% of Total
Construction	\$10,333	4.2%	\$15,523	6.2%	\$19,446	7.1%	\$22,530	7.4%	\$26,239	8.1%
1-4 Family	112,776	45.9%	109,107	43.5%	128,006	46.8%	150,414	49.6%	154,846	48.0%
Multifamily	910	0.4%	4,087	1.6%	3,906	1.4%	4,100	1.4%	3,574	1.1%
Comm RE (Non Farm/Res)	69,567	28.3%	80,543	32.1%	89,807	32.8%	94,939	31.3%	101,089	31.4%
C&I	46,632	19.0%	37,069	14.8%	23,678	8.7%	21,337	7.0%	23,603	7.3%
Farm RE	2,481	1.0%	1,844	0.7%	1,644	0.6%	2,781	0.9%	2,709	0.8%
Agricultural	182	0.1%	139	0.1%	221	0.1%	100	0.0%	145	0.0%
Consumer	3,160	1.3%	2,770	1.1%	3,542	1.3%	4,259	1.4%	7,058	2.2%
Leases	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other	-281	-0.1%	0	0.0%	3,333	1.2%	3,060	1.0%	3,048	0.9%
Total Gross Loans	\$245,760	100.0%	\$251,082	100.0%	\$273,583	100.0%	\$303,520	100.0%	\$322,311	100.0%
Yield on 1-4 Family Loans	4.61%		4.42%		4.66%		5.66%		6.32%	
Yield on All Other RE Loans	4.15%		3.89%		3.55%		3.74%		4.38%	
Yield on C&I Loans	4.22%		6.62%		6.10%		8.85%		10. <i>4</i> 2%	
Yield on Loans and Leases	4.38%		4.43%		4.36%		5.09%		5.79%	
Yield on Earning Assets	3.88%		3.75%		3.80%		5.26%		5.86%	



Source: S&P Capital IQ Pro Note: Bank-level data shown

Asset Quality & Reserve Coverage Ratios

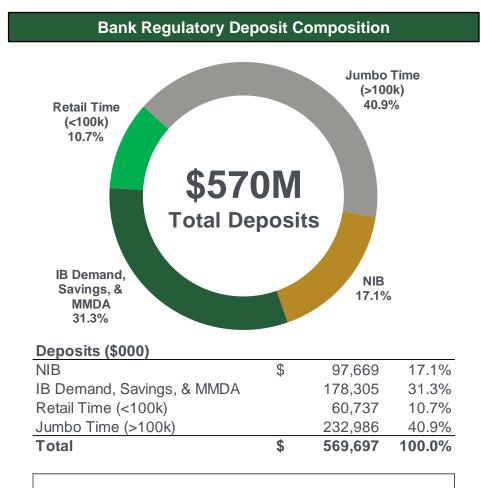




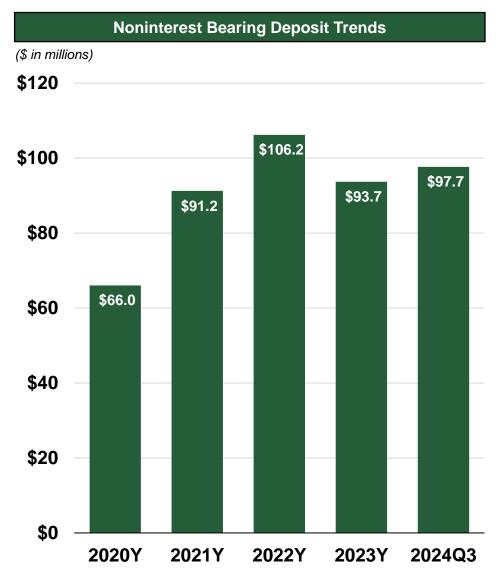
III. Deposit Highlights



Deposit Growth & Composition



MRQ Cost of Deposits: 2.88%





Source: S&P Capital IQ Pro Note: Bank-level data shown

Community Bank Deposit Market Share

Fauquier, VA County												
			2024	2024								
2024		2024	Deposits	Mkt. Share								
Rank	Institution (ST)	Branches	(\$mm)	(%)								
1	Virginia National Bankshares Corp. (VA)	6	496	17.8								
2	Oak View Bankshares Inc. (VA)	2	441	15.8								
3	Burke & Herbert Fin. Svcs. Corp. (VA)	1	100	3.6								
4	Eagle Financial Services Inc. (VA)	1	26	1.0								

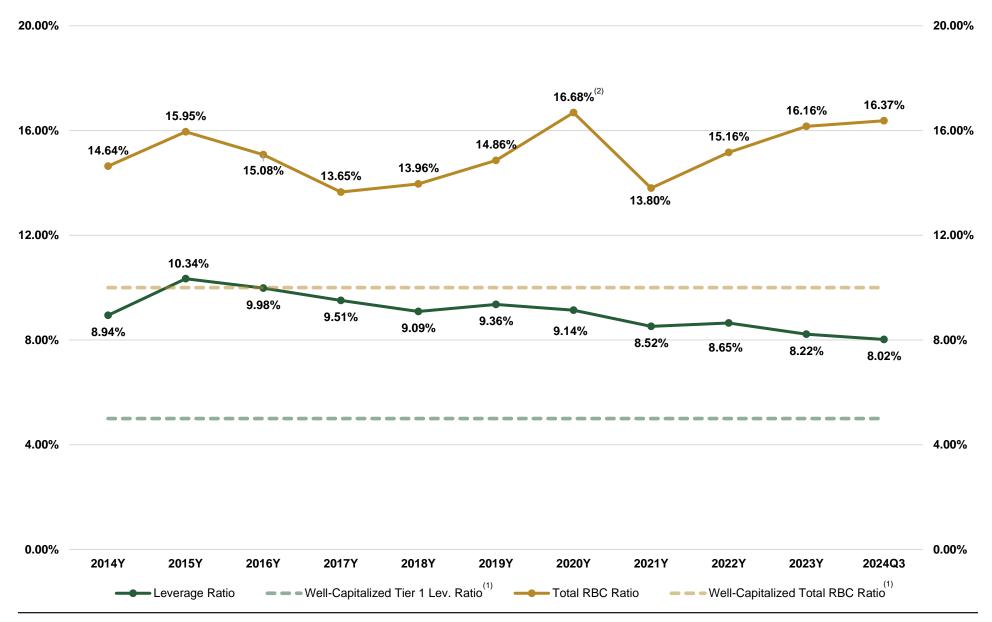
Culp	eper, VA County			
			2024	2024
2024		2024	Deposits	Mkt. Share
Rank	Institution (ST)	Branches	(\$mm)	(%)
1	Oak View Bankshares Inc. (VA)	1	87	9.2
2	Blue Ridge Bankshares Inc. (VA)	1	41	4.4
3	Carter Bankshares Inc. (VA)	1	17	1.8



IV. Capital Highlights



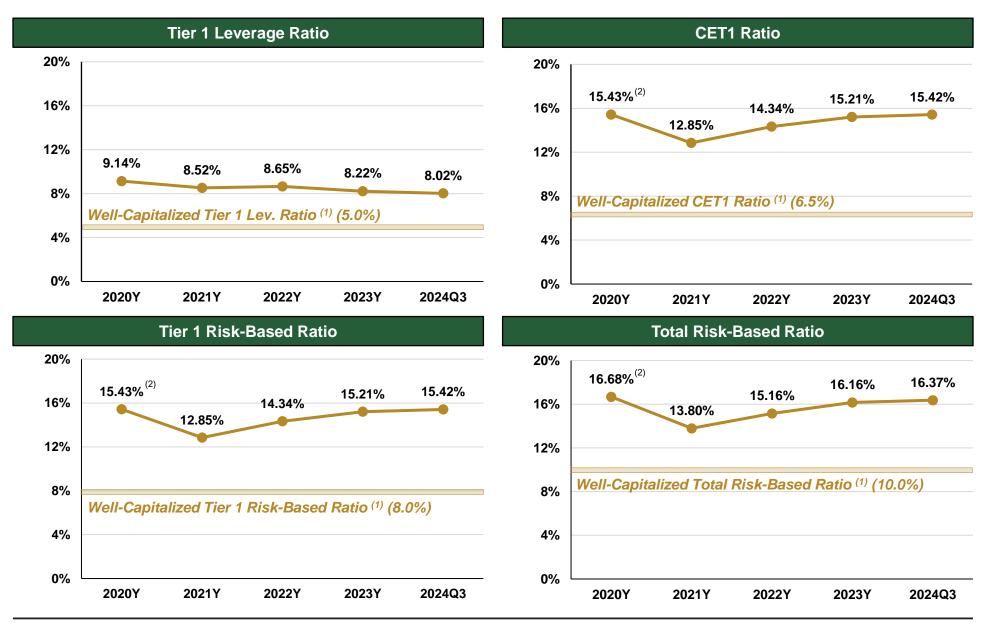
Total Risk-based & Tier 1 Leverage Bank Capital Ratios





Source: S&P Capital IQ Pro

Historical Bank Regulatory Capital Ratios

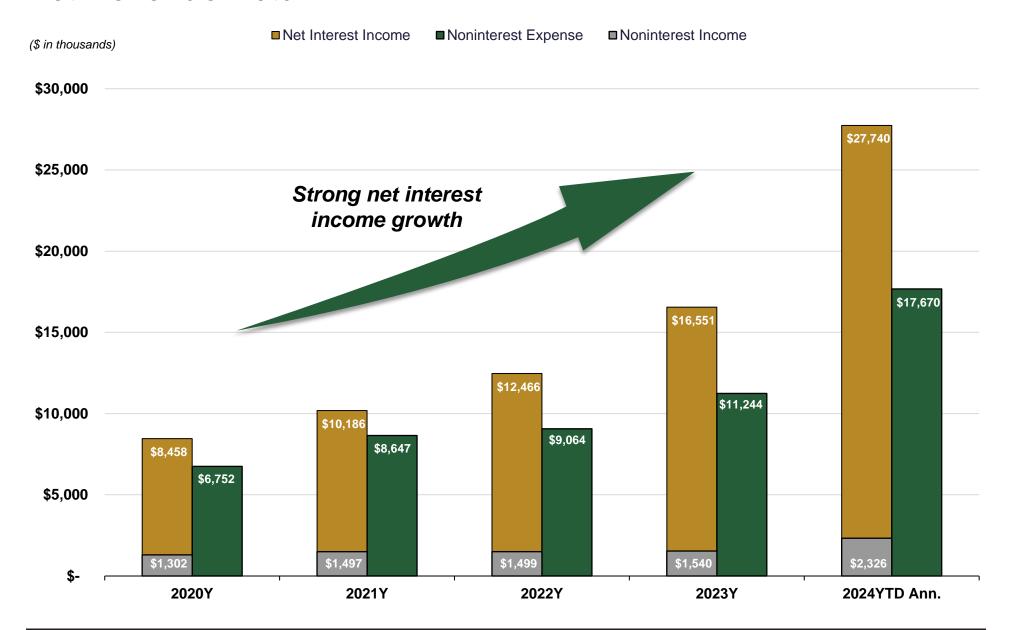




Source: S&P Capital IQ Pro Note: Bank-level data shown **V.** Income Statement Highlights



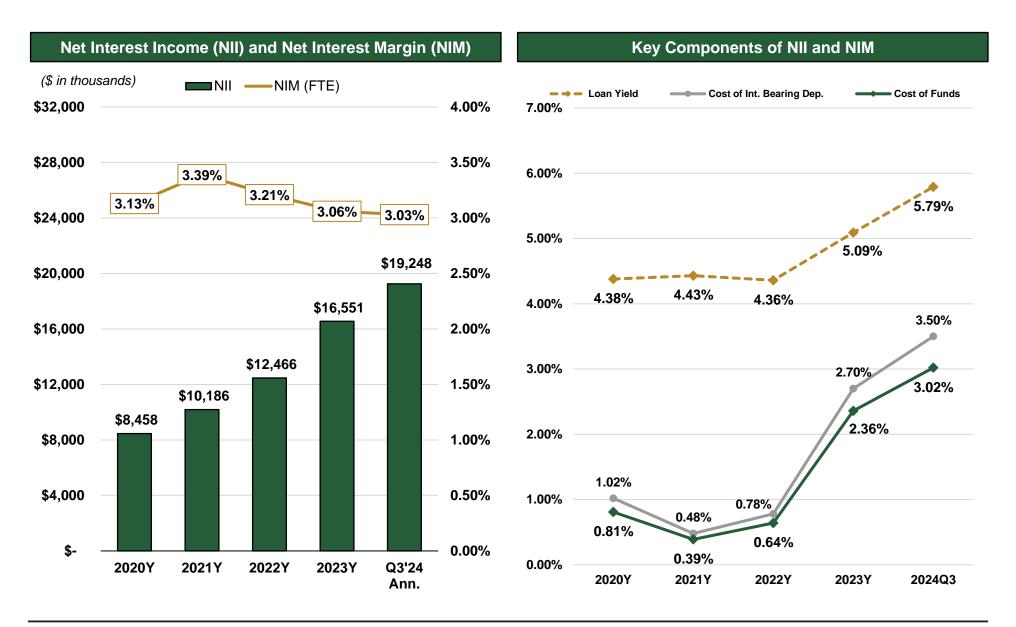
Net Revenue Detail





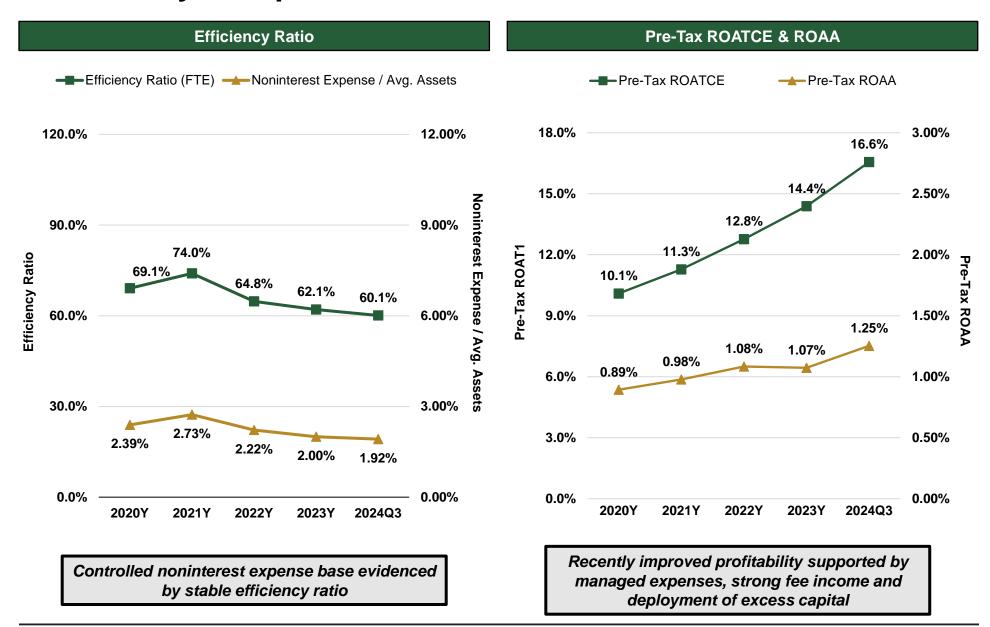
Source: S&P Capital IQ Pro Note: Bank-level data shown

Net Interest Income & Net Interest Margin



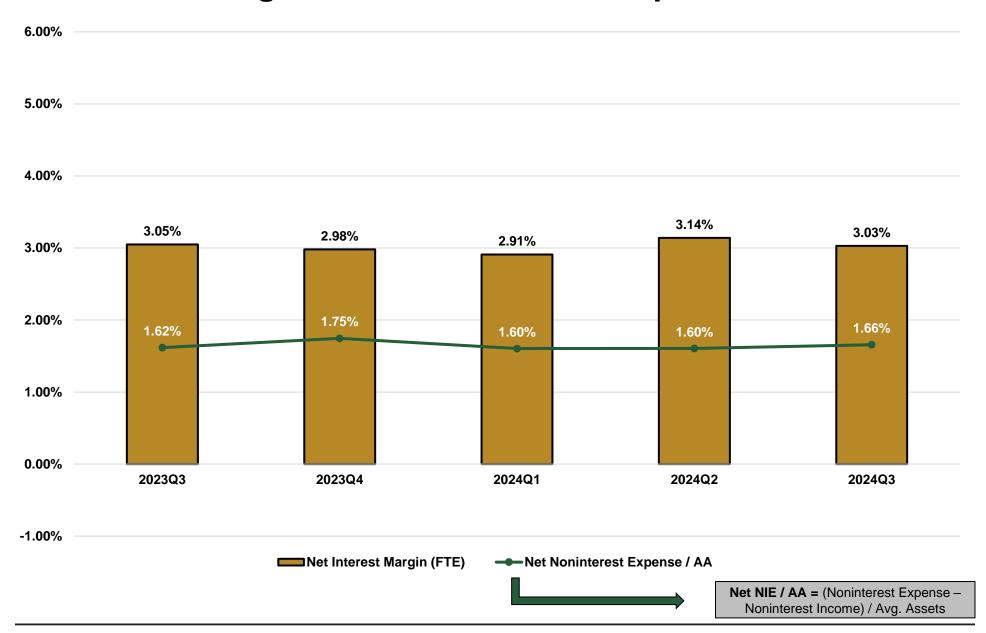


Profitability & Expense Controls





Net Interest Margin vs. Net Noninterest Expense





VI. Appendix



Bank Regulatory Financial Highlights

	^	s of and fo r th	e Years Ended:				For the	For the Quarters Eng	For the Quarters Ended:	For the Quarters Ended
	12/31/2020	12/31/2021	12/31/2022	12/31/2023		3/31/2023	-	-	-	
Balance Sheet										
Total Assets (\$000)	284,672	345,127	497,888	599,874		537,379	537,379 599,874	537,379 599,874 624,046	537,379 599,874 624,046 629,936	537,379 599,874 624,046 629,936 676,260
Total Loans (\$000)	245,760	251,082	273,583	303,520	ĺ	280,064	280,064 303,520	280,064 303,520 305,132	280,064 303,520 305,132 316,434	280,064 303,520 305,132 316,434 322,311
Total Deposits (\$000)	239,878	300,311	427,685	474,443		456,949	456,949 474,443	456,949 474,443 498,647	456,949 474,443 498,647 527,966	456,949 474,443 498,647 527,966 569,697
Tier 1 Capital (\$000)	26,314	28,966	40,382	48,727		41,203	41,203 48,727	41,203 48,727 49,114	41,203 48,727 49,114 51,111	41,203 48,727 49,114 51,111 52,736
oans / Deposits (%)	102.5	83.6	64.0	64.0		61.3	61.3 64.0	61.3 64.0 61.2	61.3 64.0 61.2 59.9	61.3 64.0 61.2 59.9 56.6
Cash + Securities) / Assets (%)	9.3	23.5	40.9	45.6		43.9	43.9 45.6	43.9 45.6 47.2	43.9 45.6 47.2 45.6	43.9 45.6 47.2 45.6 48.3
TCE / TA (%)	9.2	8.3	7.1	7.6		7.7	7.7 7.6	7.7 7.6 7.5	7.7 7.6 7.5 7.7	7.7 7.6 7.5 7.7 7.5
Tier 1 Leverage Ratio (%)	9.1	8.5	8.7	8.2		8.7	8.7 8.2	8.7 8.2 8.1	8.7 8.2 8.1 8.2	8.7 8.2 8.1 8.2 8.0
Total Risk-Based Capital Ratio (%)	16.7 ⁽¹⁾	13.8	15.2	16.2		14.5	14.5 16.2	14.5 16.2 15.8	14.5 16.2 15.8 16.2	14.5 16.2 15.8 16.2 16.4
ofitability										
et Income (\$000)	2,017	2,470	3,564	4,825	1,148		1,137	1,137 1,486	1,137 1,486 1,999	1,137 1,486 1,999 1,624
ROAA (%)	0.71	0.78	0.87	0.86	0.88		0.77	0.77 0.98	0.77 0.98 1.28	0.77 0.98 1.28 0.99
ROATCE (%)	8.02	9.00	10.25	11.52	12.76		10.22	10.22 12.87	10.22 12.87 16.82	10.22 12.87 16.82 13.08
Net Interest Margin (%)	3.13	3.39	3.20	3.05	3.18	2.	97	97 2.91	97 2.91 3.14	97 2.91 3.14 3.02
Efficiency Ratio (%)	69.1	74.0	64.8	62.1	64.4	63.31		60.68	60.68 55.39	60.68 55.39 60.10
Noninterest Inc / Operating Rev (%)	13.34	12.81	10.73	8.51	7.98	7.78		9.06	9.06 6.00	9.06 6.00 8.22
Noninterest Exp / AA (%)	2.39	2.73	2.22	2.00	2.12	1.99		1.89	1.89 1.80	1.89 1.80 1.92
Asset Quality (%)										
NPLs / Loans (%)	0.01	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00 0.00
NPAs / Assets (%)	0.01	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00 0.00
exas Ratio (%)	0.09	0.01	0.05	0.00	0.04	0.00	0.00	0.00)	0.00
erves / Loans (%)	0.88	0.85	0.84	0.92	0.85	0.87	0.88	0.92		0.93
oans (%)	0.00	0.00	0.00	0.00	0.00	0.00	0.01	0.00	0.00	



Source: S&P Capital IQ Pro

Note: Bank-level data shown

Historical Consolidated Balance Sheet

	For the Period Ended:												
(dollars shown in thousands)		2020		2021		2022		2023		9/30/2024			
Assets													
Cash and Due from Banks	\$	3,640	\$	13,183	\$	8,739	\$	8,582	\$	11,302			
Interest-Earning Dep.		12,579		6,412		1,922		16,981		17,971			
Fed Funds Sold & Reverse Repos		7,261		36,781		-		287		263			
Cash and Cash Equivalents		23,480		56,376		10,661		25,850		29,536			
Securities		4,875		26,424		195,405		251,818		301,140			
Gross Loans (HFI & HFS)		245,760		251,196		273,866		304,051		322,706			
Loan Loss Reserve		(2,174)		(2,126)		(2,308)		(2,793)		(3,013)			
Net Loans (HFI & HFS)		243,586		249,070		271,558		301,258		319,693			
Intangible Assets		-		-		-		-		-			
OREO		-		-		-		-		-			
Premises and Fixed Assets		5,470		6,224		6,424		6,781		10,785			
Other Assets		7,261		7,006		13,940		14,453		15,112			
Total Assets		284,672		345,100		497,988		600,160		676,266			
Liabilities													
Deposits		239,886		300,312		422,897		474,234		569,413			
Borrowings		16,900		14,900		39,208		88,634		63,659			
Other Liabilities		1,573		1,256		8,866		4,624		5,672			
Total Liabilities		258,359		316,468		470,971		567,492		638,744			
Stockholders' Equity													
Common Stock & Surplus		26,313		28,632		27,017		32,668		37,522			
Total Stockholders' Equity		26,313		28,632		27,017		32,668		37,522			
Total Liabilities and Stockholders' Equity		284,672	\$	345,101	\$	497,988	\$	600,160	\$	676,266			



Source: S&P Capital IQ Pro

Historical Consolidated Income Statement

				For t	For the Year-to-Date Ended:					
(dollars shown in thousands)		2020		For the Ye 2021		2022		2023		9/30/2024
Total Interest Income	\$	10,601	\$	11,372	\$	14,877	\$	28,719	\$	26,602
Total Interest Expense		2,032		1,107		2,801		12,561		13,152
Net Interest Income		8,568		10,264		12,076		16,159		13,450
Provision for Loan Losses		469		(60)		189		576		195
Net Interest Income after Provisions		8,099		10,324		11,887		15,583		13,255
Total Noninterest Income		1,192		1,479		1,437		1,394		1,175
Realized Gain on Securities		-		-		(249)		(247)		464
Nonrecurring Expense		-		677		-		-		- *
Noninterest Expense		6,752		8,030		9,280		11,479		9,039
Pre-Tax Net Income	\$	2,539	\$	3,096	\$	3,795	\$	5,251	\$	5,855
Income Tax Expense		522		626		739		1,037		1,230
Net Income	\$	2,017	\$	2,470	\$	3,055	\$	4,213	\$	4,625



Source: S&P Capital IQ Pro